

# Foundations



## EUROPE Working TOGETHER

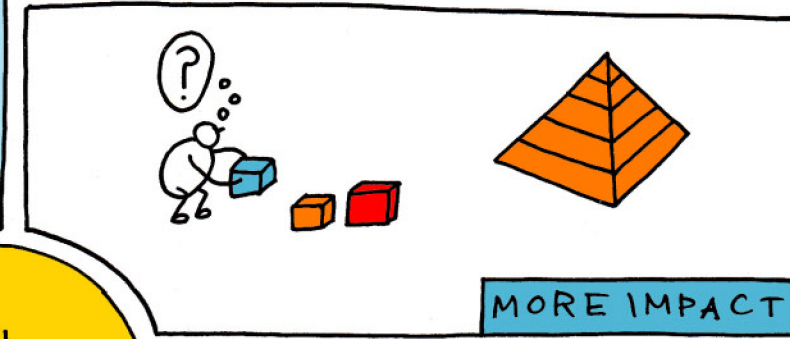


EASIER TO BE HEARD

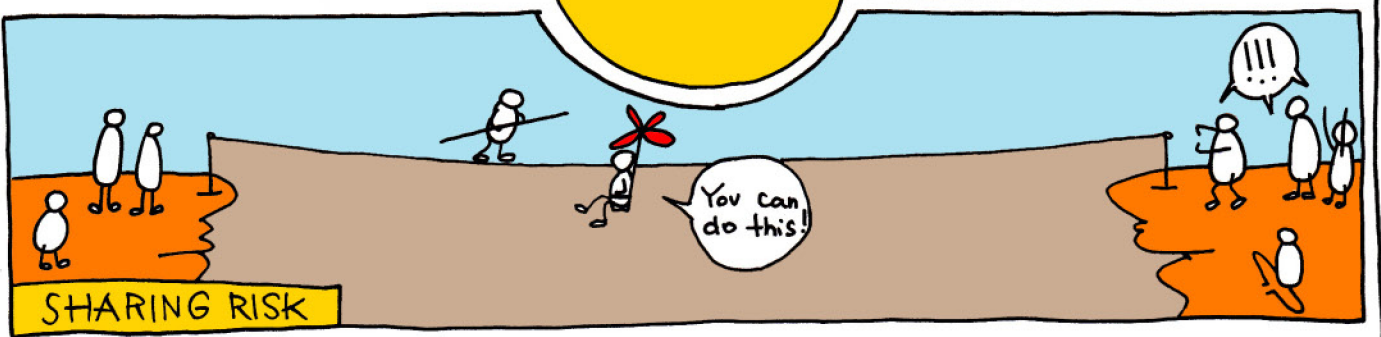
DIVERSITY contributes to LEARNING. "We need to find partners beyond who we are."

WHY?

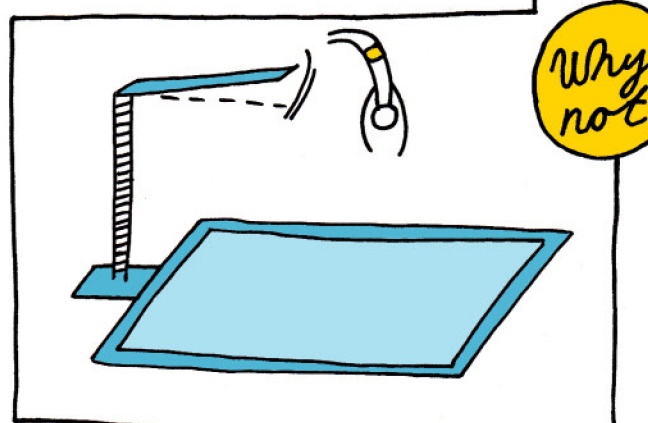
"We were able to raise TEN TIMES THE RESOURCES than what we were able to dedicate ourselves."



MORE IMPACT



SHARING RISK

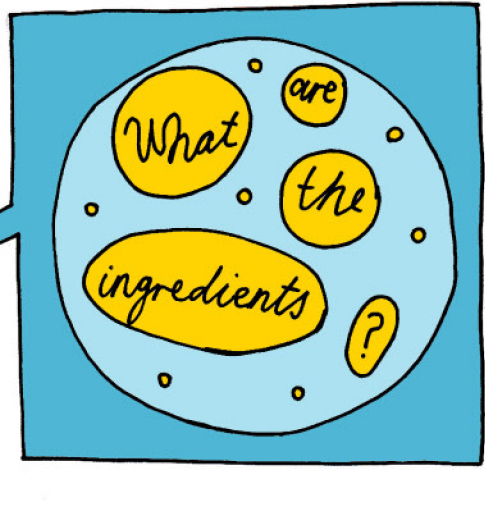
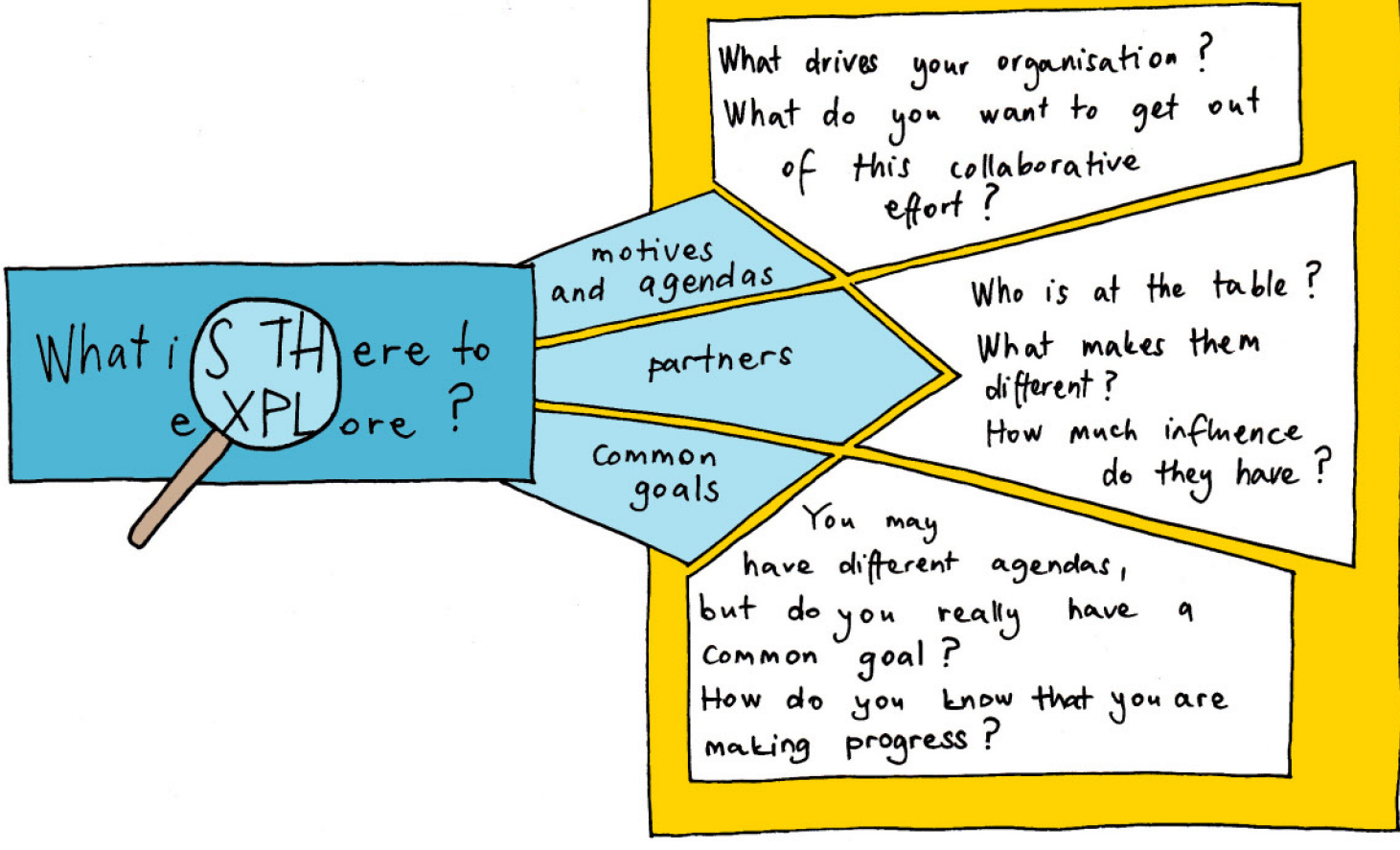
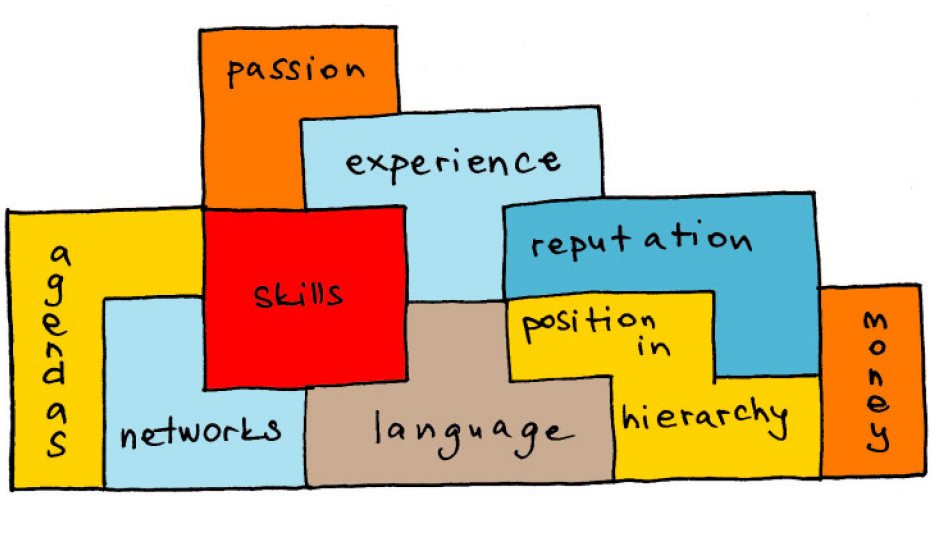


Why not?

Working together is all about the people, who bring a variety of ASSETS and ATTRIBUTES to the table.

WHO?

Organisational culture



**CHEMISTRY**

"It is a deal-breaker. If it does not burn for all or both, you need to get out."

**AVOIDING DANGER ZONES**

An over-reliance on trust in favor of formalising agreements can make things awkward and even undermine success:

"Sometimes when a foundation had a problem with their own budget, the contribution came very late. Although there was a trust it would come."

**GROUP DYNAMICS**

"In my country we are very direct and I expected the colleagues from England to be more like the House of Lords but they were also very direct... We found a common way of dealing with things."

**TRUST**

**COMMITMENT**

